

To the Planning Inspectorate

In answer Q2.7.2.1

Section b:

I believe Jonas Seafood Ltd is a special case in this instance.

The minimum crab landing size for this area (Ices Division IVb special area) is 115 mm. The minimum landing size for elsewhere in the UK is 140mm as a rule and 130mm in some other areas.

This makes the crab caught in this area unique as they are much smaller. This crab does not command the same price as elsewhere in the UK as there is very little demand from the export market for smaller crab. Jonas Seafoods have built their processing methods and market on the generally reliable supply of these smaller crabs, contributing to the survival and economic stability of the Norfolk crab fishery.

The processing of crab is a very manual process as they are hand-picked. Hand-picking a smaller crab is of course slower and requires an experienced crab picker (or dresser).

Jonas Seafood started in 1995 (becoming incorporated in 2004). Over 28 years we have build-up a workforce with the necessary hand skills to process these smaller crab.

Buying crab from out of the area is not an option as they command a higher price and in any case those fishermen already have an existing customer base.

It is a case of inter-dependence, we need these fishermen (and these smaller crabs) and the local fishermen need us to

buy crab for which there is no readily available, alternative market.

We have a factory that was built in 2013 to process crab. The cooker/cooler chilling and processing equipment, everything we have invested is for crab or lobster production. We are BRC accredited, meaning we can sell into all UK retail. We can cook up to 7 tonne of crab per day, meaning we are always able to buy crab at times of heavy fishing. (We freeze whole crab down for usage throughout the year). This is an important for the local fishermen knowing that they are always able to sell all of their catch. We are open 12 months of the year for crab intake.

We cannot simply switch to another product as this would require substantial equipment .For instance a whelk cooking/crushing operation would require very substantial investment, and extension of our factory, and again, fishermen have an existing customer base for these products.

I understand that the applicant cannot compensate for every potential lack of earnings down the supply chain. In our case we are very different. We are a vital part of this local crab and lobster fishing industry, which I believe all parties would like to see continue after the construction of these windfarms. If we were to cease trading because of a lack of supply, the local industry would be in much worse shape.

I am a local man (born and raised in Cromer), a former fisherman, who has spent all my working life building and running this business. I would like it to continue after my retirement.

Fishermen obviously need to be compensated for lack of access to fishing grounds during construction/survey periods but without some financial support it is difficult to see how we can continue. Part (a) of this response lays out the effect of the lack of supply during the last construction phases of local wind farms, it has taken us three years to get back on track and pay off loans - taken out to cover the shortfall on earnings because of a lack of supply.

I would ask the applicant to take note of our difficult unique position.

Best regards

Kevin Jonas

Jonas Intakes

	2022		2021		2020		2019		2018		2017	
	<u>Crab</u>	<u>Lobster</u>	<u>Crab</u>	<u>Lobster</u>	<u>Crab</u>	<u>Lobster</u>	<u>Crab</u>	<u>Lobster</u>	<u>Crab</u>	<u>Lobster</u>	<u>Crab</u>	<u>Lobster</u>
January	15663	556	23125	104	10124	463	14564	342	12896	1015	1541	204
February	4166	196	16134	23	9033	280	13254	286	2884	211	390	32
March	23998	711	20355	331	34245	195	37433	382	0	360	30489	307
April	32450	1122	56948	792	39179	843	52648	1173	17268	1312	29196	890
May	43199	2358	52288	1004	48852	986	70265	1454	38410	4106	39517	1160
June	92687	3897	71200	780	54031	2418	86589	2069	69856	2257	43369	3024
July	35800	5422	42976	4221	66368	3600	45333	4665	43248	4734	34091	5256
August	48292	4575	42678	3629	60174	2113	47859	3493	21753	4423	40488	3590
September	35937	3656	40852	2955	66338	1945	27235	2782	38526	3101	15940	3685
October	50439	3828	67601	2341	75274	638	69953	3796	56338	2235	18676	2724
November	68134	1439	60240	1487	50896	994	59480	1510	41058	1878	19247	780
December	24295	1060	34903	1116	22129	209	13509	988	20995	937	8812	266
extras											67340	
Total	475060	28820	529300	18783	536643	14684	538122	22940	363232	26569	349096	21918

Calendar Year	Amount of crab purchased (kgs)	Jonas Seafood LTD Net profit/loss	Year ending	Bank Loan Interest	Compensation paid to fisherman(Race Bank Windfarm)	Compensation paid to Fishermen(Dudgoen shoal)
2017	349	(£52,000)loss	31/03/2017	£21,000		
2018	363	(£117,00)loss	31/03/2018	£14,000	Finished January 2018	Finished October 2017
2019	538	(£82,419)loss	31/03/2019	£34,000		
2020	536	(£20,496)loss	31/03/2020	£88,000		
2021	529	£20,341 profit	31/03/2021	£92,000		
2022	current year	£139,987 profit	31/03/2022	£85,320		

